

# Evangelism

## Lesson 1

Evangelism means telling people the good news of Jesus Christ. It is more than simply “asking someone to Church.” It is the telling and teaching of Jesus Christ, His Kingdom, and His Salvation. The word evangelism comes from the prefix eu meaning “good” and angel meaning “messenger”. So, someone who evangelizes is someone who is a good messenger of the good message – the Gospel.

### A. The Scriptural Mandate.

**Matthew 28:18-20** And Jesus came up and spoke to them, saying, “All authority has been given to Me in heaven and on earth. Go therefore and make disciples of all the nations, baptizing them in the name of the Father and the Son and the Holy Spirit, teaching them to observe all that I commanded you; and lo, I am with you always, even to the end of the age.”

1. Go
2. Make Disciples
3. All Nations
4. Baptize
5. Teach
6. Who is to do this? “Teach them to observe all that I commanded you.” I.e., All Christians.

**Romans 10:12-15** For there is no distinction between Jew and Greek; for the same Lord is Lord of all, abounding in riches for all who call on Him; for “whoever will call on the name of the lord will be saved.” How then will they call on Him in whom they have not believed? How will they believe in Him whom they have not heard? And how will they hear without a preacher? How will they preach unless they are sent? Just as it is written, “how beautiful are the feet of those who bring good news of good things!”

**Philippians 1:12-21** Now I want you to know, brethren, that my circumstances have turned out for the greater progress of the gospel, so that my imprisonment in the cause of Christ has become well known throughout the whole praetorian guard and to everyone else, and that most of the brethren, trusting in the Lord because of my imprisonment, have far more courage to speak the word of God without fear. Some, to be sure, are preaching Christ even from envy and strife, but some also from good will; the latter do it out of love, knowing that I am appointed for the defense of the gospel; the former proclaim Christ out of selfish ambition rather than from pure motives, thinking to cause me distress in my imprisonment. What then? Only that in every way, whether in pretense or in truth, Christ is proclaimed; and in this I rejoice, yes, and I will rejoice. For I know that this will turn out for my deliverance through your prayers and the provision of the Spirit of Jesus Christ, according to my earnest expectation and hope, that I will not be put to shame in anything, but that with all boldness, Christ will even now, as always, be exalted in my body, whether by life or by death. For to me, to live is Christ and to die is gain.

### B. The Way to Faith

1. What is the power behind the Gospel Message and what does it accomplish?  
(**Romans 1:16**) For I am not ashamed of the gospel, for it is the power of God for salvation to everyone who believes, to the Jew first and also to the Greek.

2. How do people acquire a faith in Christ?  
(**Romans 10:17**) So faith comes from hearing, and hearing by the word of Christ.  
The Greek word **ἀκοή** = akoé (hear) means to receive instruction.
3. To whom is the message to go?  
(**Matthew 28:18-20**) And Jesus came up and spoke to them, saying, "All authority has been given to Me in heaven and on earth. Go therefore and make disciples of all the nations, baptizing them in the name of the Father and the Son and the Holy Spirit, teaching them to observe all that I commanded you; and lo, I am with you always, even to the end of the age."
4. How are people to be taught?  
(**II Timothy 2:2**) The things which you have heard from me in the presence of many witnesses, entrust these to faithful men who will be able to teach others also.
5. Does a person's background make them any more or less worthy of being evangelized?  
(**Galatians 3:26-29**): For you are all sons of God through faith in Christ Jesus. For all of you who were baptized into Christ have clothed yourselves with Christ. There is neither Jew nor Greek, there is neither slave nor free man, there is neither male nor female; for you are all one in Christ Jesus. And if you belong to Christ, then you are Abraham's descendants, heirs according to promise.  
(**Revelation 14:6-7**): And I saw another angel flying in midheaven, having an eternal gospel to preach to those who live on the earth, and to every nation and tribe and tongue and people; and he said with a loud voice, "Fear God, and give Him glory, because the hour of His judgment has come; worship Him who made the heaven and the earth and sea and springs of waters."

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## Lesson 2 (Two Weeks)

When meeting new people a good word to remember is FORM. FORM will help guide you through a comfortable and non-threatening flow of conversation.

F = Family – e.g., Are you married? How many kids? Where are you from? Etc.

O = Occupation – e.g., Where do/did you work? How long? Hobbies? Etc.

R = Religious Background – e.g., What is your Church background? How long? Etc.

M = Message – This is where you try and encourage them to a study or a second meeting.

### A. Methods of Evangelism

#### 1. Door to door (“Cold-Turkey Calling”)

- a. Always go in pairs. There is safety having someone with you. It is also true that 2 heads are better than one. The old adage that “3’s a crowd” is true. A prospect is likely to feel outnumbered and will say almost anything to get you to leave. Jesus sent out the 70 2 by 2 (Luke 10:1).
- b. Expect the unexpected. A “knee-jerk” reaction from you may make the prospect reject what you have to say (e.g., a wrinkled nose, a look of disgust, or a roll of the eyes).
- c. These visits should be short visits in which you come to the point and try to arrange a second visit. If they want you to talk with them at length at that moment, do so and be prepared. But do not get frustrated if people do not want you to stay long. They were probably doing something they considered important when you knocked, and want to get back to it.
- d. When doing door to door always make sure you can material to leave concerning the Church.

#### 2. In-Home Studies

- a. This series is a very basic yet productive way of teaching the Gospel.
- b. It is available in 2 forms.
  - 1) As an outline in which you teach from the notes.
  - 2) As a series of questions in which you teach while filling in the blanks for the questions asked.
- c. It is an excellent way of teaching a lot of Bible in a short time.
- d. Always try and get names of other people who might be interested in these studies and be eager to start them with the people they suggest.

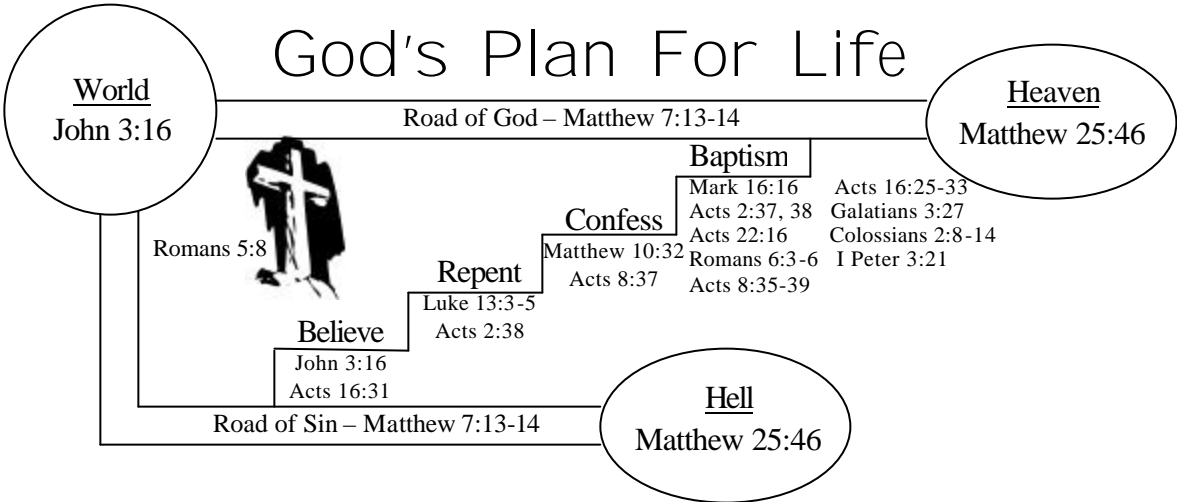
#### 3. God’s Plan for Life (See next page)

- a. It is a simple chart.
- b. Best if drawn by you while you’re explaining it to the prospect.

4. Always look for opportunities. There are as many ways of presenting the Gospel as there are people that need to hear it. These are only recommendations.

**Matthew 4:18-20** Now as Jesus was walking by the Sea of Galilee, He saw two brothers, Simon who was called Peter, and Andrew his brother, casting a net into the sea; for they were fishermen. And He said to them, “Follow Me, and I will make you fishers of men.” Immediately they left their nets and followed Him.

# God's Plan For Life



What is Sin? I John 3:4  
 Who has Sinned? Romans 3:23  
 Wages of Sin? Romans 6:23

Where Are You Right Now?  
 Where Do You Want To Be?  
 When? II Corinthians 6:2

## GROW

1. Bible Study
2. Regular Church Attendance
3. Lord's Supper
4. Giving
5. Praying
6. Talking about Jesus

# Evangelism

## *Excuses For Not Wanting To Be Evangelized*

### *I'm not interested.*

I can understand that. I'm usually not interested in things that have no affect on me. I'm sure that you'd be interested in finding out if this is anything that might have an affect on you, -good or bad.

Would Tuesday or Thursday be best for you to spend about 1 hour in a study?

### *I'm too busy.*

I know you weren't expecting me to stop by today, so I didn't plan to be here very long. Since this is such an important thing to your life, I'm willing to come back at a more convenient time.

Would Tuesday or Thursday be best for you to spend about 1 hour in a study?

### *I'm too busy.*

I can understand that. My busy schedule keeps me from taking on anything new unless it is very important to me. Since this is such an important thing to your life, I'm willing to come back at a more convenient time.

Would Tuesday or Thursday be best for you to spend about 1 hour in a study?

### *I'm doing all right, I'm as good as most people.*

That's wonderful, and I'm glad to hear it. To know that you are as good as others, you must use some standard to compare yourself. We know how much a pound really weighs because we have a standard to set our scales with. You probably would like to be sure that your standard is the one approved by God.

Would Tuesday or Thursday be best for you to spend about 1 hour in a study?

### *I went to church when I was a kid, but I've grown out of it.*

I understand, there are a lot of people who feel that way. For most of them, this is part of the rebellion of growing up, and also not really understanding what they were doing. Most people prefer to have enough information as an adult to make an informed decision.

Would Tuesday or Thursday be best for you to spend about 1 hour in a study?

### *I don't believe in God.*

I can understand that. There are a lot of people who think that way. I suppose you know that some people don't believe that men really landed on the moon. I'm sure that you would agree that just not believing it doesn't keep it from being true. Most people would agree that the smart thing to do is find out the truth.

Would Tuesday or Thursday be best for you to spend about 1 hour in a study?

*I'm Catholic.*

That's interesting. A lot of people in this area are Catholic. If you are like most of them, you probably didn't have the opportunity to study the Bible very much. I'm sure that you'd be interested in knowing what God has to say to you in His Word.

Would Tuesday or Thursday be best for you to spend about 1 hour in a study?

*I'm Jewish.*

That's interesting. A lot of people in this area are Jewish. Are you traditional or religious?

Traditional-

You might be surprised to find out that we study most of the same books and started out as Jews. You probably would be interested in finding out what God had to say to the early Jews to give them the traditions you follow.

Would Tuesday or Thursday be best for you to spend about 1 hour in a study?

Religious-

You probably would be interested to find out how much of Jewish law we study and how much in common we really are.

Would Tuesday or Thursday be best for you to spend about 1 hour in a study?

# Evangelism

## Discipleship

A new Christian **will be** attacked by the devil. Circumstances and problems will arise giving the new Christian plenty of excuses for not giving him/her self over completely to Jesus Christ. This is where and this is why discipleship is needed.

### I. What is Discipleship?

- A. The process of becoming a disciple.
- B. Disciple (Gr. **μαθητᾶς** = **mathetes**): learner, pupil, apprentice, follower. A disciple, in the time of Jesus, would follow the teacher where ever he went and learn much more than just data. The disciple would learn how the teacher reacted in certain situations, how the teachings of the teacher impacted those around him, etc. They would learn how the teacher interacted with others. It was a very intimate form of study. This was the life of the 12 for over 3 years with Jesus. This is probably the same thing Paul did when he speaks of being “educated under Gamaliel, strictly according to the law of our fathers” in Acts 22:3.
- C. Although this kind of education is not very feasible in our day, we must do our best to disciple. The concept of *Mentoring* is very close to discipleship. This is more than just exchanging data, it is teaching another how to live their life.

### II. Why Disciple?

#### A. Jesus told us to:

1. **Luke 14:26-35** “If anyone comes to Me, and does not hate his own father and mother and wife and children and brothers and sisters, yes, and even his own life, he cannot be My disciple. Whoever does not carry his own cross and come after Me cannot be My disciple. For which one of you, when he wants to build a tower, does not first sit down and calculate the cost to see if he has enough to complete it? Otherwise, when he has laid a foundation and is not able to finish, all who observe it begin to ridicule him, saying, ‘This man began to build and was not able to finish.’ Or what king, when he sets out to meet another king in battle, will not first sit down and consider whether he is strong enough with ten thousand men to encounter the one coming against him with twenty thousand? Or else, while the other is still far away, he sends a delegation and asks for terms of peace. So then, none of you can be My disciple who does not give up all his own possessions. Therefore, salt is good; but if even salt has become tasteless, with what will it be seasoned? It is useless either for the soil or for the manure pile; it is thrown out. He who has ears to hear, let him hear.”
2. **Matthew 28:19, 20** “Go therefore and make disciples of all the nations, baptizing them in the name of the Father and the Son and the Holy Spirit, teaching them to observe all that I commanded you; and lo, I am with you always, even to the end of the age.”

Notice that Jesus said to “make disciples.” We are not told to go and make Christians (i.e., lead someone through the plan of salvation and then leave them alone). We are to make people into disciples.

- B. Only when we disciple will we develop Christians with enough depth in their spiritual life to handle true spiritual warfare. **II Timothy 2:2** “The things which you have heard from me in the presence of many witnesses, entrust these to faithful men who will be able to teach others also.”

### III. How do I disciple another?

- A. Make sure that you are a disciple yourself. No hypocrisy allowed.
- B. Develop a strong relationship with the one to be discipled.
- C. Keep in contact – not as a nuisance, but as a caring friend and brother/sister in Christ.
- D. Share in Bible Study and try to have ready answers. Pray with them. If you brought them to Christ they will automatically start looking to you for guidance. Make sure you have some to give.
- E. Constantly encourage them to attend the meetings/studies of the Church. These times are intended to edify and build up the believer.
- F. Be consistent in your own Christian walk. Make sure that you do not ask of them things you are not willing to do yourself.





